

### **Sales Account Executive – Commercial & Government Division**

You have the exciting opportunity to contribute to our Wireless Technology Company in a fast-paced, make-the-rules-as-you-go environment. Exponential growth will bring you great earning potential, limited only by your efforts, creativity and drive to succeed. Your territory is the World ..... but maybe start closer to home to assure success.

Text2Car is a Saskatoon-based company that provides a family of wireless communications products and services to help businesses and governments manage employees, vehicles and assets (aka GPS Fleet Tracking). Using the latest cellular and GPS technology, we offer customers the ability to control and monitor from one to thousands of devices simultaneously from any internet connected device ... from anywhere in the world. We are the only Saskatchewan-Based GPS Fleet Management, providing the most innovative features/solutions and with the best pricing in North America.

#### **We Expect You To:**

- Meet monthly sales targets
- Make volume telephone calls & face-to-face meetings with a vengeance
- Create a level of urgency with every conversation to quickly solve and fulfill your client needs
- Be comfortable in lead generation, presenting, negotiating and closing sales
- Be responsible and self-reliant
- Be willing and open to learning what we do and how we help our Clients
- Have fun and be prepared for great things

#### **Your Skills and Qualifications:**

- You DO NOT require technical knowledge
- Prior outside/inside direct sales experience
- You know the drill ... We really don't need to explain more

#### **We Provide You:**

- We start you off with \$4,000 a month with opportunity to at least double it
- Quarterly & annual bonuses
- Health, prescription, optometry & dental plan
- On-the-job advanced sales training
- A challenging & rewarding Career .... This is NOT just a job

**Submit your resume to: [career@text2car.com](mailto:career@text2car.com)**

**\*\*TO ALL RECRUITMENT AGENCIES: Text2Car does not accept agency resumes. Please do not forward resumes to our jobs alias, Text2Car employees, management or any other company location. Text2Car is not responsible for any fees related to unsolicited resumes.**